Electronic Patient Records Are Becoming Mandatory!
Plan NOW To Attend TEPR 2005.

Act Now For Lowest Registration Rates!

21st Annual TEPR Conference & Exhibition
MAY 14-15, 2005 – PRE-CONFERENCE
MAY 16-18, 2005 – MAIN CONFERENCE
Salt Palace Convention Center • Salt Lake City, UT
www.tepr.com
The Era of the EHR Has Begun – Is Your Organization Ready?

The federal government, state governments, patient safety advocates, quality improvement organizations, medical specialty organizations, payers, employers, and patients are urging every hospital, clinic, and doctor’s office to implement electronic health records (EHRs). The alternative is disincentives and losing competitiveness in preparing for the future, of which EHRs will play a large part.

With Quality Improvement Organizations (QIOs) and Regional Health Information Organizations (RHIOs) joining other main drivers in the field, the EHR movement is progressing at a rapid rate. New standards, new technologies, and new pressures to implement EHRs are changing the health information technology environment. Every healthcare provider must face the key issues of planning for and implementing EHR systems.

There is only one place to prepare: **TEPR 2005**.

### Tepr 2005 Goals

Each year, the team at the Medical Records Institute (MRI) carefully selects a faculty of 450 experts to present analyses and descriptions of new approaches, successes, and pitfalls in the EHR arena. Historically, TEPR has been named by many as “the conference with the best educational value”. Its wide range of topics and perspectives makes TEPR the one annual conference where health professionals affected by current changes can gather together to discuss the use, implementation, status, and purchase of technologies and systems in order to improve the health care process.

**Several Distinct Conference Agendas**

TEPR 2005 is organized as several distinct conferences in order to provide the most targeted and up-to-date programming with greater depth and higher value for all attendees. These include EHRs and all related issues, electronic order entry systems, mobile health, workflow changes, RFID, legal issues, and much more. As in previous years, conference attendees can determine the best “personal agenda” for their needs among dozens of conference sessions. Of course, attendees have the ability to move freely between conference sessions.

We recommend sending a team from your organization. As many of our past attendees suggest, “there are too many good sessions and it’s impossible for one person to take the best advantage of all those offered.”

**Tepr (Toward an Electronic Patient Record) Location and Hotel Information**

**Location**

Salt Lake City, Utah
Salt Palace Convention Center
May 14-15, 2005 (Pre-conference)
May 16-18, 2005 (Main Conference)

**Hotels**

A number of hotels within close proximity to the Convention Center have been selected for discounted rates to all TEPR attendees. Please call 617-964-3923 for more information on hotel rates and group codes.
TEPR 2005 — CONFERENCE & EXHIBITION

OUTPATIENT CARE PROVIDERS
Practices, clinics, etc. have long acknowledged that there is no conference as valuable to them as TEPR.

INPATIENT PROVIDERS
TEPR is the most effective conference in offering practical, timely topics that will make your hospital more competitive and consumer-friendly. Improve the quality of care, attract physicians, and use technology to prepare for changes to come. Visit a focused exhibit floor that is organized and useful.

NEW FOR ACUTE CARE PROVIDERS
TEPR’s Building Blocks for Hospitals: A new program that allows you to compare your hospital with your competition.

LONG-TERM CARE PROVIDERS
It is important to interface with the medical community and facilities in the most effective manner possible. TEPR will provide a special program on long-term care solutions.

PAYERS
TEPR includes all healthcare domains, so a special program for payers will address issues of integration and communication.

THE TIME HAS COME TO BRING TOGETHER ALL STAKEHOLDERS OF OUR HEALTHCARE SYSTEM:
Physicians
Physician Assistants
Nurse Practitioners
Office Managers
Systems Managers
Practice Management Professionals
CEOs, CIOs, CTOs, CFOs
Nurses
Compliance Officers
Medical Directors
Administrators
Marketing Directors
Directors of Data Processing
HIPAA Managers
Communication Managers
Physician Relations Managers
Health Records Administrators
Medical Records Committee Members
Information Technology Professionals
Systems Analysts
Office Administrators
Privacy Officers
Reimbursement and Charge Capture Managers
IDN Professionals
Risk Managers
Security Officers
Privacy Professionals
Nursing Home Administrators
Hospice Administrators
Directors of Residency Programs
Healthcare Executives
Managers of Rehab Organizations
Information Systems Managers
Claims Processing Professionals
Directors of Networking
Claims Adjudication Managers
Provider Service Managers
Systems Managers
Benefit Managers

THE AUSTRALIAN AUDIENCE AT TEPR 2005

TEPR 2005 should be your conference for 2005!

VISIT WWW.TEPR.COM FOR UPDATED INFORMATION OR CALL 617-964-3923
New approaches, new stakeholders, and new concepts surrounding EHRs in 2005.

When all providers must use e-prescribing by law.

Why physician offices are implementing EHR systems in increasingly large numbers.

What is a legal e-signature?

How patient/provider communications will affect the competitiveness of your hospital/clinic.

What are the building blocks for inpatient systems?

Document imaging – more failures than successes? What is hype and what is the truth?

Where your organization falls on the road toward EHRs. (Compare yourself by building blocks.)

The profound difference between EMRs and EHRs.

The role of QIOs and RHIOs in the journey to EMRs.

Is it true that return on investment (ROI) is difficult to prove for EHRs?

How will incentive/disincentive plans affect your organization’s future?

How will the Continuity of Care Record (CCR) affect your workflow?

What is your strategy for mobile health systems (the use of handhelds by practitioners)?

Do you have an adequate policy for electromagnetic compatibility in your facility?

How to select the right vendor for your organization.

Where are the success stories?

What can we learn from the UK and Canada? How do these different approaches compare?

Charge capture systems – are they really successful?

What are the best EHR approaches for long-term care, acute care and home healthcare?

Do you understand the needs of medical specialties regarding EHRs?

Analyzing approaches around the globe: Who is ahead and who is behind? What can we learn from it?

How to plan for patient safety issues in your EHR strategy.

Which building blocks should get priority on your road to EHRs?

Why should you change your EHR strategy?

What can be learned from unsuccessful installations?

Is it critical for your organization to meet competitive and legal milestones on the road toward EHRs?

What is the status of speech recognition and natural language understanding/processing?

What clinical decision models should get priority? Which ones have not been very successful?

What are the building blocks for EMR systems for ambulatory care?

Do you have a strategy to implement the essential EHR features according to HL7 standards work?

How can you make your systems comply with critical security requirements?

Which are the best strategies to bring EHR benefits to your physicians?

How can continuity of care be achieved among physician offices, nursing homes, and home healthcare without needing expensive, complicated systems?

How do you determine whether your disaster recovery plan for IT is adequate?

What are a provider’s options for interoperability with other providers?

How should your strategy integrate the technology strategy of major payers?
TEPR 2005 HAPPENINGS

5th ANNUAL TEPR AWARDS
Deemed as coveted recognition throughout the industry, the annual TEPR Awards continue to highlight those technology providers who are impressively providing solutions to the industry. Each year, hundreds of organizations submit their applications to become a finalist in the competition. More information about the 5th Annual TEPR Awards will be available soon.

2nd MEDICAL TRANSCRIPTION BUSINESS RECOGNITION
Initiated in 2004, the MT Business Recognition Program returns with expanded opportunities to evaluate businesses offering medical transcription services to healthcare providers. More information will be available soon.

CLINICAL DOCUMENTATION CHALLENGE (CDC)
One of the most exciting and well-attended sessions, the CDC provides attendees with real-life examples of how physicians are using technology for efficient patient-record entries. The CDC incorporates a role-play scenario between a patient and a doctor. Afterwards, leading technology providers of clinical documentation systems demonstrate the benefits their solutions offer a clinical setting. If you are seeking a patient record system that is best for your healthcare organization, there is no better session than the CDC to guide your decision on which system to implement. Each year attendees tout “the CDC by itself is worth sending a team to TEPR.”

EXHIBIT INFORMATION
Become an exhibitor and sponsor of TEPR 2005! Exhibitors have the opportunity to showcase their technologies and services to well over 3,000 high-level decision makers in the industry. Year after year, TEPR draws quality attendees, resulting in many new and solid business leads, closed deals on-site, business partnerships, and other networking opportunities. Please call 617-964-3923 for more information!

SOLUTION SEEKERS
The TEPR Solution Seeker program is a service designed to provide all exhibitors with qualified leads at TEPR. The program is continuous as it allows lead gathering AND qualifying before, during, and after the TEPR event. Solution Seekers is considered a matchmaking service that brings the attendees and exhibitors together. It is the ideal platform to discuss and promote your offered solutions to the buyers attending TEPR.

CME, CEU and CLE accreditation hours pending. Visit www.tepr.com for continuous program updates!

TUTORIALS AT TEPR 05

Some EHR topics require an in-depth and multi-faceted discussion about their evolution, impact, and current status. For this reason, we offer tutorials on relevant issues to provide an opportunity for detailed dialogue and presentations. In other words, if you really want to dive into a specific topic, attend our special tutorials. Offered during the pre-conference on Saturday and Sunday at a modest extra fee, these 2-3 hour presentations by an expert (or a team of experts) bring you up to speed on the most complex of issues. Become an expert - attend a TEPR tutorial!

$125 per tutorial if registration is completed by February 11, 2005
$150 per tutorial if registration is completed between February 12, 2005 and March 31, 2005
$195 per tutorial if registration is completed after March 31, 2005

Register now for these great tutorials at TEPR 2005 Dates/times subject to change.

SATURDAY, MAY 14, 2005

TUTORIAL SA1: Saturday, May 14, 2004, 9:00-Noon
The New Era of the EHR
Audience: General
Presenter: C. Peter Waegemann, CEO, Medical Records Institute
This has been the most well-attended tutorial during each of the last several years. Presented by the leading expert in the field, attendees will be offered an in-depth analysis of EHR developments over the past year. If you attended this session in the past, you’ll be surprised: The EHR field has changed dramatically and there are new players, new standards, new drivers, and new stakeholders. Whether you are an old-timer or new to the health IT field, this is the tutorial to attend to get the most out of TEPR.

TUTORIAL SA2: Saturday, May 14, 9:00-Noon
Automating Documentation - Doing it the “Right Way”
Audience: General
Presenters: Helen Jesse, National Lead for Clinical Documentation
CapGemini; Doreen Colburn, Executive Director of Clinical Integration
Baptist Health, Montgomery, AL
There are a number of basic rules that can be implemented to ensure that the plan for automation of clinical documentation follows a logical progression that will lead to the overall organizational objective. Simply automating documentation without regard to the clinician’s workflow can add to, rather than decrease, the amount of time spent documenting. Additionally, consideration must be given as to what documentation should and should not be automated as part of the EHR.

TUTORIAL SA3: Saturday, May 14, 9:00-Noon
Quality Improvements through EHRs
Audience: General
Presenter: To Be Announced
EHRs can provide a good return on investment (ROI) for the healthcare provider. Additionally, with appropriate workflow changes, they can have substantial impact on the quality of care. This tutorial will analyze measurable ROI quality improvements through EHRs.
TUTORIAL SA4: Understanding International Developments
Saturday, May 14, 2:00-5:00
Audience: International
Presenters: C. Peter Waegemann, CEO, Medical Records Institute, and co-presenters
It is clear to see that many countries have chosen the development of EHRs as a top priority. The United Kingdom, Canada, Denmark, Australia, and others are taking different approaches to achieve interconnectivity and the utilization of different concept models. What are the advantages of each of these concepts? What progress is being made in different regions of the world? This tutorial is for the health IT professional who hears with envy of the funding initiatives in other countries as well as the developer who wants to look beyond the borders.

TUTORIAL SA5: Health IT Systems/EHR Architecture
Saturday, May 14, 2:00-5:00
Audience: Hospitals
Presenter: John Quinn, Chief Technology Officer, CapGemini
This tutorial will cover architectural approaches used by vendors, clinical and EHR packages and custom developed applications. Architecture approaches that are being discussed in some cases used for Regional Health Information Organizations (RHIOs) will also be presented, along with advantages and disadvantages associated with these approaches. This tutorial will explore some of what has already been demonstrated and what might be used to meet the goals of shared EHRs, electronic prescribing as described in the Medicare Modernization Act, and the creation of a National Health Information Network.

TUTORIAL SA6: Successful Provider Strategies for Using Speech Recognition and Natural Language
Saturday, May 14, 2:00-5:00
Audience: General
Presenter: Michael Freeman Bliss, MA, Bliss Enterprises LLC, National SR Consultant, Author, Prentice Hall
Avoid the “false starts” of speech recognition (SR) experienced by many providers through learning the four primary skills sets that providers should acquire prior to SR becoming a professional dictation tool.

TUTORIAL SA7: Rapid and Radical Implementation of an EMR: Kaiser Permanente Colorado
Saturday, May 14, 2:00-5:00
Audience: Large Medical Organizations
Presenters (all from Colorado Permanente Medical Group): Andrew Lum, MD, Associate Medical Director, Primary Care and Service; S. Scott Smith, MD, KP HealthConnect Director; Craig Robbins, MD, Physician Lead, Clinical Content; Michael Chase, MD, Associate Medical Director, Quality
KP Colorado has significant experience implementing an electronic medical record. In the fall of 2004 the organization transitioned from their existing homegrown EMR to a vendor EMR over 4 weeks. Key strategies, successes, and challenges of this very rapid implementation will be shared including the importance of leadership and sponsorship, communication and training strategies, approach to clinical decision support, and the vision of how the EMR will be integrated into the organization to support innovation and ultimately the transformation of healthcare.

TUTORIAL SA8: Introduction to Workflow Management Systems in Healthcare
Saturday, May 14, 2:00-5:00
Audience: General
Presenter: Charles Webster, MD MSI MSIS, VP Medical Informatics, JMJ Technologies
Workflow management system technology promises critically important increases in EHR usability and productivity. This tutorial describes EHR workflow management systems, the difference between workflow management and mere workflow, and the workflow reference model. In addition, the presenter will discuss the central role of process definitions, various frameworks within which to understand workflow, a productivity survey, the importance of workflow management to EHR usability, and likely future developments in workflow management system technology in healthcare.

SUNDAY, MAY 15, 2005

TUTORIAL SU1: Building Blocks for EHR Systems in Inpatient Settings
Sunday, May 15, 8:00-11:00
Audience: General/Hospitals
Presenter: C. Peter Waegemann, CEO, Medical Records Institute
Most hospitals have some type of computerization regarding clinical systems. As all inpatient care organizations are moving toward an EHR system, the question arises whether there is a common path toward EHRs. Is there a road with mile-stones that hospitals can journey upon? This tutorial will identify a set of building blocks toward a general strategy for a hospital to take. Such building blocks allow a hospital to compare itself to others, develop detailed strategic plans, and effectively measure progress.

TUTORIAL SU2: Avoiding Pitfalls when Selecting a Vendor’s Package Solution
Sunday, May 15, 8:00-11:00
Audience: Hospitals
Presenter: John Quinn, Chief Technology Officer, CapGemini
This tutorial will cover selection criteria used when selecting vendor package solutions and common mistakes made in the selection process. Also explained will be the different combinations of architectures used by vendors, the approaches to integration and use of standards, the individually different implementation tools and methodologies, and the de-facto methodologies used to provide fixes and scheduled product updates. All of these factors contribute to a set of common pitfalls or mistakes made by healthcare organizations when they make solution decisions across all of these factors. The trade-offs of the decisions that a buyer makes about these technical issues will also be presented.

TUTORIAL SU3: Preparing for E-Prescribing
Sunday, May 15, 8:00-11:00
Audience: General
Presenters: Jeff Blair, Vice President, Medical Records Institute; Bob Elson, MD, VP of Medical Affairs, RxHub; Rick Ratliff, COO, SureScripts
This tutorial will help you to sort out the complexities of the e-Prescribing marketplace, determine the strengths and weaknesses of the different e-Prescribing solutions, and understand how the Medicare Prescription Drug Improve-ment and Modernization Act will affect e-Prescribing.

TUTORIAL SU4: Lessons Learned in Managing a Complex Healthcare IT Infrastructure
Sunday, May 15, 8:00-11:00
Audience: Hospitals/Large Medical Organizations
Presenter: John C. Powers, MBA, Chief Administrative Information Officer, Beth Israel Deaconess Medical Center
As CAIO at BIDMC, the speaker is responsible for IT infrastructure. This includes network, desktops, servers, data bases, telecommunications, computer operations, and HIM. His presentation will cover a spectrum of topics describing lessons learned and best practices at BIDMC. These lessons will help other healthcare IT professionals maintain secure, reliable, high-performing and cost-effective infrastructures.
TUTORIAL SU5:
Sunday, May 15, 12:00-2:45
CPOE
Audience: Hospitals
Presenter: To Be Announced
Computerized physician order entry systems have been promoted for patient safety reasons. Analyze the success and failures of academic medical centers with regard to CPOE.

TUTORIAL SU6:
Sunday, May 15, 12:00-2:45
Implementing Electronic Signatures
Audience: General
Presenter: To Be Announced
The debate over legal signatures is one of the most important discussions in the health IT field. The ability to solve the authentication issues could save your organization a significant amount of money. Learn about government plans, standards, and the trend toward electronic signatures.

TUTORIAL SU7:
Sunday, May 15, 12:00-2:45
Do you Have a Strategy for Mobile Health Systems
Audience: General
Presenter: Organized by Claudia Tessier, Executive Director Mobile Healthcare Alliance
MoHCA (Mobile Healthcare Alliance) members will explore issues, experiences, and recommendations surrounding the adoption of mobile health systems in ambulatory and inpatient settings.

TUTORIAL SU8:
Sunday, May 15, 12:00-2:45
Digital Medicine and Prescribing Online
Audience: General
Presenter: Peter Ax, Managing Partner, Phoenix Capital Management
Learn about Phoenix Capital Management’s Kwikmed.com technology. Kwikmed.com is the only website that can legally prescribe certain specific medications through an online physician consultation. Learn about changes taking place in the physician regulatory environment and in the traditional practice of medicine. Online prescribing just might become a new physician product offering.

TUTORIAL SU9:
Sunday, May 15, 3:00-6:00
Healthcare IT Security
Audience: General
Presenter: To Be Announced
Health IT security beyond HIPAA is one of the “must attend” tutorials for healthcare information professionals. Don’t miss this presentation. We recommend that you also attend SU6 on electronic signatures.

TUTORIAL SU10:
Sunday, May 15, 3:00-6:00
Introduction to RFID
Audience: Hospitals
Presenter: To Be Announced
The promising new technology of RFID is the hottest topic around. Take advantage of the rare opportunity to get first-hand education on this new technology and what it can do in the healthcare field. Also to be discussed: Identifying patients’ location, knowing where your doctors and nurses are, and workflow benefits from RFID.

TUTORIAL SU11:
Sunday, May 15, 3:00-6:00
Combining Systems to Produce a Shared EHR: The Different Approaches and Resulting Architectures for Canada, US and UK
Audience: International
Presenter: John Quinn, Chief Technology Officer, CapGemini
Over the last few years many countries have embarked on large projects to make any individual’s health record available when they present themselves for care in any part of the country. Every country has a different approach to this very challenging problem. Each solution is based on differences in starting points, geography, organization of healthcare delivery systems, finances, politics, technology, and more. But there are common treads among the programs, found in their motivation and dependencies as well as available off-the-shelf vendor packages. This tutorial will compare the programs that are being pursued in Canada, United States, and United Kingdom and show how their program differences align with each countries unique requirements.

TUTORIAL SU12:
Sunday, May 15, 3:00-6:00
From Connectors to Care Records, Making the Link: Medical Device Interface Solutions
Audience: General
Presenter: Todd Cooper Chair, IEEE 1073 Medical Device Communications Standards, Chair, ISO TC215 WG2.1 Point-of-Care Medical Device Communications, President, Breakthrough Solutions, Inc.
Point of care devices potentially generate a wealth of information that can be automatically acquired, analyzed, and integrated into care records. Many hurdles, both technical and logistical, must be navigated to realize this link. This presentation covers current and evolving technologies and standards for integrating point of care devices and enterprise-wide services, from physical connectors to abstract data models and terminologies. Topics include guidelines for the use of RF wireless technologies, integration with HL7 (v2.x and v3), national and international standardization activities, and current integration prototyping projects.

TUTORIAL SU13:
Sunday, May 15, 3:00-6:00
Cutting Edge Technologies for Doctor’s Offices
Audience: Small Offices
Presenter: Randall Oates, MD, President, DOCS, Inc.; Terry L. Turke, MD
The presenters have been using and developing information technologies for 22 years in the medical office setting. This will be an open and informal session including both demonstrations and discussions of newer technologies and their usefulness. This will include EHRs, speech recognition, patient-entered information, and internet tools. Complete mobility using wireless tablet-PCs, wireless microphones, and wireless network access in all locations will be emphasized.

TUTORIAL SU14:
Sunday, May 15, 6:00-8:30
Payers Involvement in EHRs: Why and How to Influence Providers
Audience: General/Health Plans
Presenter: TBD
A number of health plans and payers have been providing funding to move their healthcare providers toward EHRs. What can be gained from such funding? What should be the appropriate strategy for a payer organization? How can such plans be integrated into a strategy? What is the downside of such support for the provider community? How successful have such projects been? What can be learned from them? This tutorial will be beneficial to professionals from both the payer and the provider community.

TUTORIAL SU15:
Sunday, May 15, 6-8:30
DOQ-IT
Audience: General
Presenter: To Be Announced
The Center for Medicare Services (CMS) started the DOQ-IT program that may affect all providers in the future. Here is a unique opportunity to familiarize yourself with this project and to prepare to meet the future.
First Name
Last Name
Job Title
Organization Name
Address
City State Zip/Postal Code
Country
Phone Fax
Email Website

PAYMENT INFORMATION
Credit Card Type (please circle) MC Visa AMEX
Amount to be Charged
Check # PO#
Credit Card Number Exp Date
Card Holder Name
Card Holder Billing Address
Billing Address City State Zip Code
Signature

Written cancellation notices received up to 30 days prior to the event will be refunded less a 50% handling fee. No refunds will be allowed after the 30 day deadline.

CONFESSION REGISTRATION RATES
☐ $895 if registration is completed before February 11, 2005
☐ $995 if registration is completed between February 12, 2005 and March 2, 2005
☐ $1095 if registration is completed between March 3, 2005 and March 31, 2005
☐ $1195 if registration is completed between April 1, 2005 and May 14, 2005 and for on site registration

TUTORIAL REGISTRATION RATES
☐ $125 per tutorial if registered by February 11, 2005
☐ $150 per tutorial if registered between February 12 and March 31, 2005
☐ $175 per tutorial if registered after March 31, 2005

Saturday, May 14, 2005 (Circle choices)
Morning (concurrent): SA1 SA2 SA3
Afternoon (concurrent): SA4 SA5 SA6 SA7 SA8

Sunday, May 15, 2005 (Circle choices)
Morning (concurrent): SU1 SU2 SU3 SU4
Early afternoon (concurrent): SU5 SU6 SU7 SU8
Late afternoon (concurrent): SU9 SU10 SU11 SU12 SU13
Evening (concurrent): SU14 SU15

HOTEL INFORMATION
A number of hotels within close proximity to the Convention Center have been selected for discounted rates to all TEPR attendees. Please call 617-964-3923 for more information on hotel rates and group codes.

REGISTRATION OPTIONS
On Line - www.tepr.com
Fax your completed registration form to 617-964-3926
Mail your completed registration form to:
Medical Records Institute
425 Boylston Street, 4th Floor
Boston, MA 02116
For more information call 617-964-3923

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